

GROWTH PORTFOLIO

The Growth portfolio targets businesses that are profitable market leaders or innovative disruptors exposed to long-term structural trends. These businesses demonstrate predictable market-beating earnings growth, high levels of intellectual property and significant barriers to entry.

The portfolio consists of 25 to 40 stocks that have passed Unicorn’s proven and rigorous selection process and have been independently assessed as to their likely suitability for Business Relief. The companies are spread across various investment sectors to provide diversification, thereby helping to ensure the portfolio is not overly exposed to either one particular company or investment sector.

UNICORN

The portfolio is constructed utilising the investment research and stock selection capabilities of a third-party specialist, Unicorn Asset Management Limited (**Unicorn**). After assessing and analysing a broad number of asset managers in the AIM IHT market, we have chosen to partner with Unicorn due to their speciality, extensive expertise, and long-term track record in smaller UK, AIM listed companies.

The Unicorn investment team is well-resourced, committed and highly knowledgeable with extensive experience. Unicorn manages over £308m across open-ended funds and Venture Capital Trusts (VCTs) of which a significant proportion is in AIM listed stocks (as of May 2023).

The team’s robust investment process has led to them winning numerous awards. Their approach differs from many other AIM and smaller company managers as the team conducts much of its research in-house and looks to target “best of breed” companies in established markets that are profitable at the time of investment.

AIM IHT INVESTMENT SELECTION TRACK RECORD

Performance

%	YTD	1 Year	3 Years	5 Years	Since Inception
Growth Portfolio	5.0	6.5	-28.6	-7.9	38.5
Numis Alternative Markets Index	5.6	3.4	-33.6	-11.9	28.6

The Portfolio Performance is the average weighted performance of all portfolios held within the service net of all ongoing fees

Past Performance – Since Launch



01/01/2016 - 31/05/2024. Past performance is not a guide to future performance, performance is based on returns net of fees. Your capital is at risk, the value of investments and the income from them may go down as well as up. Investors may not get back the amount of their original investment.

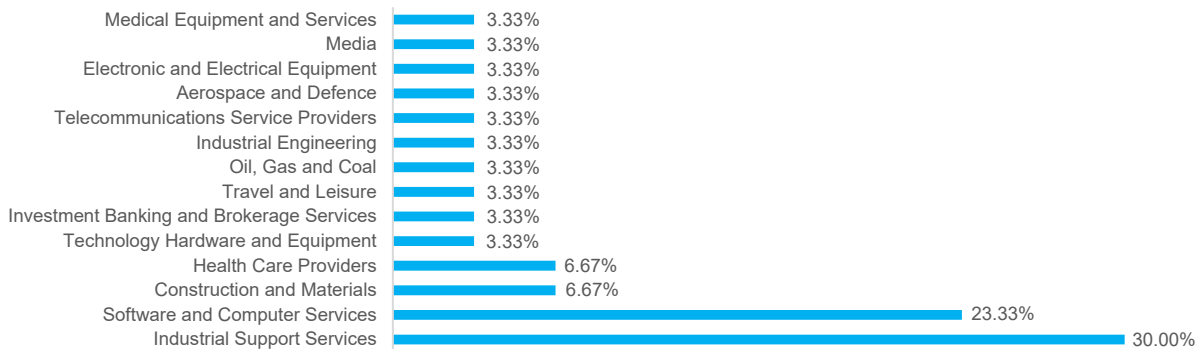
MANAGEMENT COMMENTARY

The AIM IHT Growth Portfolio delivered a total return of +6.2% in May. In comparison, the benchmark Numis Alternative Markets Index registered a total return of +5.2% over the same period. Underlying portfolio returns for individual clients will vary depending on the timing of their investment.

The best performing stock in May was Johnson Service Group, which registered a total return of +29.2%. In its latest trading update, Johnson Service Group reported a strong Q1 2024, with revenue up 16% year-on-year to £114 million, driven by both organic growth (8.9%) in its Hotel, Restaurant & Catering (+13.5%) and Workwear (+0.5%) sectors, and continued healthy demand from its largest customer, Premier Inn, which is also expanding. The company also highlighted a material decrease in energy costs, which is expected to translate into a £3m boost to its EBITA.

The worst performing stock was Eckoh, which registered a total return of -18.7%. In its recently released full-year trading update, Eckoh, the provider of Customer Engagement Data security solutions, reported revenue levels slightly below market expectations, due to an ongoing transition of client deployments to the cloud and extended sales cycles. However, with the accelerated pace of cloud transition, Eckoh anticipates improved revenue visibility and better margins in the future.

SECTOR ALLOCATION



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